

Zurich Private Clients London Market

Lennox Bunting

London Market Manager

Agenda

- Background
- Underwriting Appetite
- Market Conditions
- Being different is good !
- Claims Management – It's time to shine
- Conclusion

Zurich Private Clients – Background

- Zurich snaps up former Chubb HNW staff

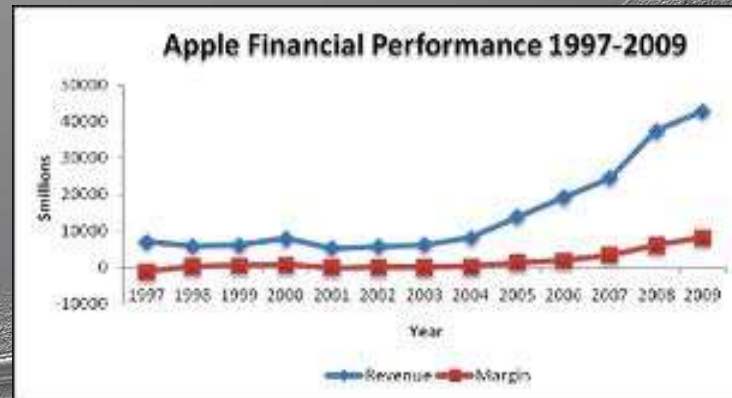
Zurich’s new arrivals strengthens aim for top two spot in London’s HNW market



Lennox Bunting said “Having worked as both a broker and an insurer in the High Net Worth market, I am excited to be launching and leading Zurich’s new London-based team, which was created in response to feedback from brokers.” **Zurich Intranet**

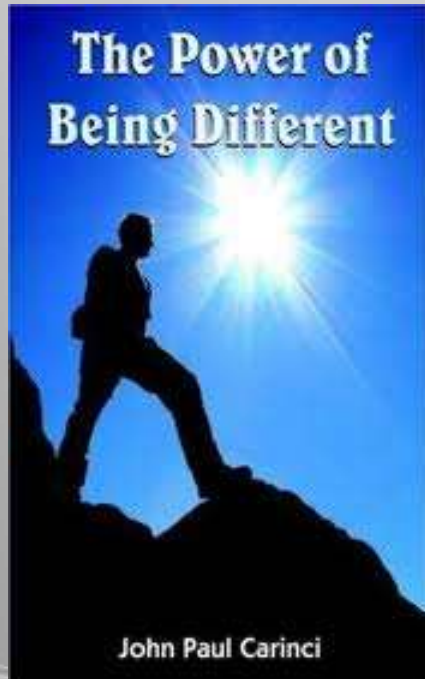


Zurich Private Clients – Market Conditions



Zurich Private Clients – Being different is good

it`s okay to be
YOUnique



I'm different
and I'm
PROUD of it.

Zurich Private Clients – Claims Management



Zurich Private Clients

Thank You !